



Director of Mergers & Acquisitions

Jewett Cameron is looking for an experienced Director of Mergers & Acquisitions.

The Director of Mergers and Acquisitions is responsible for identifying, evaluating, and executing acquisitions, make strategic decisions, and drive corporate growth and profitability. A suitable candidate will have had a vast and successful track record of managing transactions, transaction valuation, and strategic transaction analyses. This position requires continual interactions with both internal and external business leaders in driving ongoing alignment of current acquisitions and mergers. The Director M&A is additionally responsible for ensuring that internal M&A processes and standards are adhered.

Responsibilities in this Role

- Work collaboratively across the entire organization to compile and manage company growth strategy, which includes analyzing and providing recommendations to Executive Leadership
- Lead M&A strategy and execution, lead deal sourcing, diligence, external M&A activity and risks to company
- Conduct and present research on new growth opportunities, external M&A activity and risks to company
- Work closely with Product Review Board to ensure strategic alignment and mitigate potential conflicts regarding existing and new products and M&A opportunities under consideration
- Coordinate with HR, IT, legal and other functional departments to ensure a successful closing and initial transition for newly acquired employees
- Prepare detailed reports and presentations describing the key attributes of growth opportunities and target acquisitions
- Work collaboratively with finance and product leaders to prepare and analyze financial models for potential acquisitions and growth opportunities
- Monitor financial performance of acquired companies and prepare reports against budget
- Organize and conduct initial due diligence on potential acquisition targets
- Drive projects and serve as representative team member for a variety of ad-hoc strategic projects and initiatives
- Prepare and maintain daily call and activity tracking systems
- Prepare periodic status reports for CEO/President and Board

Ideal Candidate Requirements/Qualifications

- Bachelor's degree required. Master's degree recommended
- 10+ years of Mergers and Acquisitions related experience
- In-depth understanding of an acquisition process
- Demonstrated success as a M&A deal closer, particularly on the "buy side"
- Demonstrated success working both independently and in highly collaborative environments
- Possess strong business knowledge and ability to think in a variety of business environments
- Proven ability to communicate effectively – orally, in writing, and through presentations (including board level)
- Proven ability to quickly identify multiple deal targets and fill a M&A leads pipeline
- Demonstrated analytical, strategic, and critical thinking skills essential
- Ability to read and interpret financial statements is required
- The ability to effectively manage multiple projects simultaneously is required
- Demonstrated effective time management skills and be able to meet deadlines
- Computer literate in various software programs, ERP and internet, and email to produce correspondence, documents, and reports required by the position
- Ability to travel as needed

Jewett Cameron offers a competitive salary and a rich benefits package including:

- Medical, Dental, FSA and Employer funded HRA
- Profit sharing and generous 401k match
- Paid time off and 6 paid holidays per year

Founded in Oregon in 1953, the Jewett Cameron Company strives to develop and build premier products in fencing, pet home, and outdoor living. We are guided by our defining principles of crafted, stewardship and legacy. As such, we apply the same care in developing our products as we do investing in our people, our partnerships, our environment, and in the communities where we live, work and play.