



### Trader

We are looking for an experienced lumber trader with knowledge and experience in construction products and markets. We are aligned with top quality suppliers for our products and have a history of crafting value add solutions to meet our customer's needs. A few of the products we offer include oversize concrete forms, rain screen furring strips, and high quality, long lasting general purpose structural panels for a variety of building projects. Greenwood is looking to grow and interested in adding new products, suppliers, and customers.

Greenwood was founded in 1977 and became a wholly owned subsidiary of Jewett Cameron in 2002. Jewett Cameron Company is guided by our defining principles of crafted, stewardship and legacy. As such, we apply the same care in developing our products as we do investing in our people, our partnerships, our environment, and in the communities where we live, work and play.

### Responsibilities in this Role

- Have experience and specialized understanding of specific markets targeted to pursue
- Have creativity to envision specialized products that fill specific needs of the customer
- Ability to analyze supply sources and set up consistent programs in which to supply customers
- Understanding of Specific Market pricing needs and how to custom tailor pricing programs
- Understand quality attributes of products and the quality control steps used to make those products
- Ability to analyze customer requirements as it pertains to repetitive purchases of inventory
- Ability to properly manage inventory for best utilization of resources
- Have understanding of transportation resources including LTL, Rail, & Trucking
- Have understanding of secondary manufacturing and similar resources such as warehousing
- Ability to bring on new customers working with dock workers through the company President
- Ability to solve problems in the most cost effective and efficient manner
- Ability to assess a customer claim and close it in a fair manner to both Greenwood and them.

### Ideal Candidate Requirements/Qualifications

- Demonstrated success working both independently and in highly collaborative environments
- The ability to effectively manage multiple projects simultaneously is required
- Demonstrated effective time management skills and be able to meet deadlines

- Computer literate in various software programs, ERP and internet, and email to produce correspondence, documents, and reports required by the position
- Ability to function and work in a Team Environment
- Ability to travel as needed

**Greenwood Products offers a competitive salary and a rich benefits package including:**

- Medical, Dental, FSA and Employer funded HRA
- Employer Sponsored Short-term Disability, Life and AD&D coverage
- Profit sharing and an exceptional 401k match
- A family-friendly team with generous and flexible PTO
- An environment dedicated to ongoing learning and professional development